Ithaca College School of Business
Minor Requirements

The following minors are available: Accounting, Business, Finance, International Business Studies, Marketing and Pre-MBA.

**Accounting Minor**
The accounting minor provides an opportunity for non-business undergraduates considering Ithaca College’s M.S. in accounting to fulfill many of the prerequisites for that program while exploring their interest in the accounting profession. It also provides future business owners with the necessary background to manage the financial aspects of their business. This minor is not available to students pursuing a B.S. in business administration or accounting.

**Required:**
- ACCT 22500: Financial Accounting
- ACCT 22600: Management Accounting  
  **Prerequisite:** ACCT 22500
- ACCT 34500: Intermediate Accounting I (fall only)  
  **Prerequisite:** ACCT 22500
- ACCT 31500: Cost Analysis and Decision Making (spring only)  
  **Prerequisite:** ACCT 22600

**Accounting Electives (choose two):**
- ACCT 34600: Intermediate Accounting II (spring only)  
  **Prerequisite:** ACCT 34500
- ACCT 40600: Auditing (fall only)  
  **Prerequisite:** ACCT 34500
- ACCT 49300: Tax Accounting (fall only)  
  **Prerequisite:** ACCT 22600

**Business Minor**
The business minor is a general introduction to the study of business. Students may not enroll in both the Pre-M.B.A. minor and the business minor. The business minor is not available to students majoring in business administration or accounting.

**Choose any six of the following:**
- ACCT 22500: Financial Accounting
- ACCT 22600: Management Accounting  
  **Prerequisites:** ACCT 22500
- FINA 31100: Business Finance  
  **Prerequisites:** ECON 12100; ACCT 22500
- GBUS 20300: Legal Environment of Business
- MGMT 30200: Applied Ethical Issues in Management  
  **Prerequisite:** 3 Business or STCM, with at least one course at the 20000-level
- INTB 26500: International Business Operations (fall only)  
  **Prerequisite:** ECON 12100
- MGMT 20600: Organizational Behavior and Management  
  **Prerequisite:** 2 courses in Business or ECON
- MGMT 26000: Business Analytics & Technology  
  **Prerequisite:** MATH 14400 or MATH 14500 or PSYC 20700
- MGMT 34500: Operations Management  
  **Prerequisites:** MATH 10400, 10700, 10800, or 11100; MGMT 26000
- MKTG 31200: Principles of Marketing  
  **Prerequisite:** 3 Business or STCM, with at least one course at the 20000-level

**Marketing Minor**
Students pursuing the B.S. in business administration, accounting, or integrated marketing communications are not eligible for this overview of the field of marketing.

**Required:**
- ECON 12200: Principles of Microeconomics
- MKTG 31200: Principles of Marketing  
  **Prerequisite:** 3 Business or Social Science courses
- MKTG 32300: Consumer Behavior  
  **Prerequisites:** ECON 12200 and MKTG 31200
- MKTG 38000: International Marketing  
  **Prerequisite:** MKTG 31200
- MKTG 41100: Marketing Analytics  
  **Prerequisites:** TVR 26300, MATH 14400, or MATH 14500 or PSYC 20700; MKTG 31200

**Statistics (choose one):**
- MATH 14400: Statistics for Business, Economics & Mgmt
- PSYC 20700: Statistics in Psychology

**Finance Minor**
The finance minor surveys the importance of finance in the business world. It is not available to students pursuing a B.S. in business administration, accounting, or applied economics.

**Required:**
- ECON 12100: Principles of Macroeconomics
- ACCT 22500: Financial Accounting
- FINA 31100: Business Finance  
  **Prerequisites:** ECON 12100; ACCT 22500

**Calculus (choose one):**
- MATH 10400: Finite Mathematics with Calculus
- MATH 10800: Applied Calculus  
  **Prerequisites:** Math placement in group 1, 2 or 3, or completion of MATH 10000 with a grade of C- or better.
- MATH 11100: Calculus I  
  **Prerequisites:** Math placement in group 1, or completion of MATH 11000 with a grade of C- or better.

**Finance Elective (take two):**
- FINA xxxxxxx: Finance Elective (200-level or higher)
Pre-MBA Minor
Students wishing to enter the Ithaca College 4+1 M.B.A. program or pursue M.B.A. degrees elsewhere should consider the pre-M.B.A. minor. Students who are interested in a more flexible foundation in various functional areas of business with fewer courses should look into the business minor. Students majoring in any business or accounting program may not enroll in this minor. Students may not enroll in both the pre-M.B.A. minor and the business minor.

Required:
- ACCT 22500 Financial Accounting
- ACCT 22600 Management Accounting
  
  Prerequisite: ACCT 22500
- FINA 31100 Business Finance
  
  Prerequisites: ECON 12100; ACCT 22500
- GBUS 20300 Legal Environment of Business
- MGMT 20600 Organizational Behavior and Management
  
  Prerequisite: 2 courses in Business or ECON
- MGMT 26000 Business Analytics & Technology
  
  Prerequisite: MATH 14400 or MATH 14500 or PSYC 20700
- MGMT 34500 Operations Management
  
  Prerequisites: MATH 10400, 10700, 10800, or 11100; MGMT 26000
- MKTG 31200 Principles of Marketing
  
  Prerequisite: 3 Business or STCM, with at least one course at the 20000-level

International Business Studies Minor
The minor in international business studies provides an overview of the field of international business. It is not available to students pursuing the B.S. degree in business administration or accounting.

Required:
- INTB 26500 International Business Operations (fall only)
  
  Prerequisite: ECON 12100

International Business Electives (choose two):
- INTB 29700 Business in China
- SMGT 21000 International Sport Administration
  
  Prerequisites: SMGT 11000
- INTB 36000 International Management of Human Resources
  
  Prerequisite: HRM 34000
- INTB 48000 Export/Import Operations
  
  Prerequisite: INTB 26500 or INTB 38000
- INTB 49000 Seminar in International Business (spring only)
  
  Prerequisite: INTB 26500 and any three-credit level-3 or higher INTB; FINA 37000, GBUS 31000, or MKTG 38000
- INTB 49800 Internship with Academic Enhancement
- FINA 37000 International Finance (spring only)
  
  Prerequisite: FINA 31100
- MKTG 38000 International Marketing
  
  Prerequisite: MKTG 31200
- GBUS 31000 International Business Law
  
  Prerequisite: GBUS 20300

Electives: choose two from the International Business elective list above or Global Area Studies List available in the School of Business Dean's Office.

Language Requirement: Foreign language course level 2 or above

Business Analytics Minor
Decision making is the most basic element of the managerial skill set and the decisions of today and tomorrow are built on a sophisticated analysis of huge quantities of data. Graduates of this program are forward-thinking in their approach to decision making with an ability to understand the challenges of determining the right questions to ask in the midst of messy data, analyze “big data,” and bring the results of their analysis to a wider audience through the use of data visualization.

Required:
- MATH 14400 Statistics for Business, Economics, and Management
  
  OR MATH 14500 Statistics for the Health, Life, and Social Sciences
- MATH 24600 Intermediate Statistics (Spring Only)
  
  Prerequisites: MATH 14400, MATH 14500, MATH 21600, or PSYC 20700 with a grade of C- or better.
- MGMT 26000 Business Analytics & Technology
  
  Prerequisites: MATH 14400 or MATH 14500 or PSYC 20700
- MKTG 36500 Intermediate Business Analytics (Spring Only)
  
  Prerequisites: MGMT 26000
- MGMT 48100 Advanced Decision Making with Analytics (Spring)
  
  Prerequisites: MATH 24600; MGMT 36500

Entrepreneurship & Innovation Minor

Required:
- MGMT 21300 Hidden Entrepreneurs
- MGMT 21400 Startup Tactics (Spring Only)
- MGMT 23000 Entrepreneurial Innovation (Fall Only)
  
  Prerequisites: CMST 11000 or CMST 11500
- MGMT 23500 Ideas into Action (Spring Only)
  
  Prerequisites: MGMT 20600 or PSYC 31600 and PSYC 33400
- MGMT 39100 Managing for Sustainability
  
  Prerequisites: MGMT 20600
- MGMT 49900 Independent Study: Management (Requires advance approval)
- FINA 38000 Equity Portfolio Management
  
  Prerequisites: FINA 32100
- FINA 42000 Alternative Asset Management (Fall Only)
  
  Prerequisites: FINA 32100